



*Insightful Solutions to a Greener Tomorrow*

## Our Seal of Approval

Green Seal is the most widely recognized name in environmental standards. It is best known in the cleaning industry for its GS-37 standard, which outlines strict criteria for cleaning chemicals. Products that pass the stringent test can then be labeled Green Seal Certified.

We go all out to implement the standards set forth by GS-37 and we make every effort to make use of products that are Green Seal Certified.

Everyone needs to know that you can not get a true green cleaning with out utilizing both green products in conjunction with the right equipment and the proper green procedures.

When building owners and facility managers begin to necessitate green chemicals, products and equipment cleaning service providers will have to meet their directives.

They will then have no other choice but to put into operation only those procedures that ensure the most healthful and environmentally responsible applications for the building and offices that they have been contracted to clean.

## Wouldn't It Be Nice to Know You've Gone As Green As Possible?

In today's society we have become more conscientious about protecting our planet. The decisions we make today will determine the condition of our environment as we pass it over to our future generations.

Going green as possible has become a very popular business decision and as scores of Cleaning Service Companies proceed full speed ahead, they continue to make the claim that they have gone green as well.

Do not fall victim to deceptive marketing campaigns that leave you with the illusion that you have been effectively guided into the green zone.

Consult with us. We look forward to showing you how you can safely say that you have really gone green as possible.

## Bonded and Insured

Alianza Services Incorporated operates within the following Standard Industrial Classifications (SIC's):

| Category                                  | SIC Number |
|---|------------|
| Facilities Support Management Services    | 8744       |
| Building Cleaning and Maintenance Service | 7349       |
| Lawn and Garden Maintenance Service       | 0782       |
| Carpet and Upholstery Cleaning Service    | 7217       |

## Our Clients

Government Offices & Buildings (Federal and State) - Medical Facilities (Hospitals and Laboratories) - Churches/Religious Institutes  
Schools and Universities (Private and Prep) - Commercial Office Buildings - Residential Communities - Daycare Facilities  
Research and Development Companies - Industrial Plants/Warehouses - New Construction - Property Management Companies  
Condominium Associations - Hotels & Motels - Theaters - Country Clubs - Automobile Dealerships - Corporate Complexes  
Department Stores - Mall/Shopping Centers - Retail Businesses - Restaurants - Doctors and Health Care Providers & Health Club Facilities

## Cleaning Services With A Green Touch

"Offering Cleaning Solutions While Greening the Environment."

If you are currently using a cleaning service you need to find out what chemicals are being used and then you need to consult with us!

"We believe that a clean, healthy space is a more productive place."

From the products we use, to the equipment we have incorporated, one thing is for certain, our philosophy is second to none, yet it is our knowledge and know-how that separates us from the rest!



## Quality Assurance

### The Alianza Advantage

Alianza Building Services will provide an outstanding quality service program, by introducing proven standards of operation that emphasize planned maintenance, quality and pro-activity.

- \* Small Disadvantaged Business (SDB) and Maryland Minority Business Enterprise, specialized in total quality management, geared in the development of the hands-on management approach and total customer satisfaction.
- \* A quality assurance program will be implemented.
- \* Hourly personnel will undergo initial orientation and routine on-going training.
- \* “Safety is #1” approach to the implementation of an efficient safety program.
- \* Will meet all OSAH and FPA regulatory guidelines in implementing HAZCOM and MSDS policy and procedure requirements.

Alianza Building Services recognizes the quality of our performance is dependent upon the quality of the productive effort that our employees provide. Consequently, we use a comprehensive quality control approach involving all program participants to ensure that contract requirements are satisfied.

We emphasize on procedural, technical and safety knowledge to include employee dedication that instills a strong sense of pride and excellence in workmanship. All with the assurance that work is performed at optimum levels.



### Corporate Profile

Alianza Building Services is a company proudly comprised of highly motivated employees. Our company is a certified Maryland Corporation and a Certified Small Disadvantaged Business firm that specializes in facilities cleaning and maintenance services. This full service cleaning and management service company commenced operation in 2007 and is fully insured and bonded.

### Security/Confidentiality

Alianza Building Services employees are required to wear uniforms with the company logo and company identification at all times while on the contract premises and conduct themselves in a professional manner as a representative of our company.

We will immediately release any individual in violation of security or confidentiality protocol at any time. Alianza guarantees security and confidentiality in support of our client and their tenants at all times.

## Our Services

Custodial Consulting Services - Contract Management Services

General Cleaning - Restoration Cleaning - Next Generation Floor Technology and Restoration - Carpeting Cleaning - Carpet Maintenance  
Post Construction Cleanup - Restroom Sanitizing - Move-in Cleaning - Window Cleaning - Exterior Wall Washing

**Our Mission:** To deliver outstanding performance, unparalleled service and an exceptional value every time we are entrusted to execute each specific task... It's no wonder our clients remain so loyal!



## Nothing but the Facts...

### *Did You Know?*

The accelerating destruction of the rainforests that form a precious cooling band around the Earth's equator is now being recognized as one of the main causes of climate change. Carbon emissions from deforestation far outstrip damage caused by planes and automobiles and factories.

Scientists say one days' deforestation is equivalent to the carbon footprint of eight million people flying to New York.

The rainforests of the Amazon, the Congo basin and Indonesia are thought of as the lungs of the planet.

### *Did You Know?*

A 2005 report concludes that primary forest area (as opposed to plantations) was reduced globally by 60,000 square kilometers per year (about the size of Ireland).

Note that this data is incomplete due to a lack of available data from many countries that do not monitor such change. As to the "number of trees" this represents, it's impossible to get an accurate count. Tree density in primary forests varies from 50,000-100,000 trees per square km, so the math would put this number at 3 billion to 6 billion trees per year.

The US is the world's largest consumer of paper by far.

### *Did You Know?*

Benzene is a known carcinogen in humans and causes benzene related cancer. Contact happens through exposure to a multitude of chemicals, most notably floor finish (wax) cleaning chemicals, some household products and detergents, just to name a few!

Unfortunately, many companies consider the addition of Benzene to their products as a "trade secret" and therefore do not have to reveal its presence on their product's labeling. This corporate strategy poses a serious risk to those of us who unknowingly become victims to benzene exposure.

### *Did You Know?*

Ozone is very rare in our atmosphere, averaging about three molecules of ozone for every 10 million air molecules. In spite of this small amount, ozone plays a vital role in the atmosphere.

Ozone is mainly found in two regions of the Earth's atmosphere. Most ozone (about 90%) resides in a layer that begins between 6 and 10 miles (10 and 17 kilometers) above the Earth's surface and extends up to about 30 miles (50 kilometers).

This region of the atmosphere is called the stratosphere. The ozone in this region is commonly known as the ozone layer. The remaining ozone is in the lower region of the atmosphere, which is commonly called the troposphere.



We have over 80 years of combined experience and all of the knowledge you could ever ask for. When it comes to the products we use we are as **GREEN** as possible.

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